

**FREE TO PWR MEMBERS**

**SUCCESSFULLY SELLING**



**HOMES IN CALIFORNIA**



## WHAT YOU'LL LEARN:

- HUD Home Overview
- Who Can Buy and Sell HUD Homes?
- Benefits of Buying HUD Homes
- NAID & Broker Registration
- Bidding and Submitting Offers
- Sales Contracts – Back-up Bids
- Buyer Select Program (BSP) & EMD Instructions
- Advertising HUD Homes

## ABOUT THE INSTRUCTORS

Mike and Justin Potier have been successfully listing and selling HUD Homes since 2011. They have performed countless educational outreach events throughout Los Angeles, Orange and Riverside Counties in California, mandated by HUD to educate the selling brokers and agents in the HUD sales process. These trainings include overall education on the HUD Home sale processes, online tutorial of the online bidding portal, and ongoing changes to the process.

David Jervis with Century 21 Jervis & Associates and Caroline Gim with Expert Real Estate and Investments

**PWR**  
EDUCATION  
PROFITABILITY

**FREE TO PWR MEMBERS**

**\$20 NON-MEMBERS**

**12 PM – 2 PM**

LUNCH IS PROVIDED

**ANAHEIM**

**MARCH 1**

**JULY 17**

**OCTOBER 4**

**LONG BEACH**

**JANUARY 9**

**MAY 7**

**SEPTEMBER 17**

**SEATING IS LIMITED!**

**REGISTER ONLINE**

**WWW.PWR.NET**

**OR CALL (714) 245-5500**

## PWR'S NO-SHOW POLICY:

FAILURE TO CANCEL WITHIN 48 HOURS OF THE FIRST DAY OF CLASS / DAY OF EVENT WILL INCUR A \$20 CANCELLATION FEE. To cancel your registration and prevent from being charged the \$20 cancellation fee, please contact [educationevents@pwr.net](mailto:educationevents@pwr.net) or call 714-245-5500 within 48 hours of the class/event.

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